

## INTRODUCTION

- Contrasting views on energy efficiency?

*“There is no realistic, or affordable, energy development strategy that is not led by energy efficiency. For the IEA, it is the first fuel”* Fatih Birol (2016)

*“Why government energy efficiency programs sound great – but often don’t work”* Sam Ori, WSJ (2017)

## EXPECTATIONS VS REALITY

- Market failures, behavioural failures inhibit adoption
- Measurement error is also a significant problem - Actual energy savings 40-60 percent of predicted - Fowlie et al. (2015), Allcott and Greenstone (2017)
- Unobserved costs, overstated savings from adoption, consumer heterogeneity, inappropriate discount rates and uncertainty
- Longer term effects rarely taken into account

## RESEARCH QUESTIONS

- What degree of heterogeneity, model/measurement error and time-consistency/persistence exist in the returns to energy efficiency?
- How does this effect the cost-effectiveness of measures, distributional impacts of policies?

## BACKGROUND

- UK 2005-2012. Supplier Obligations primary policy instrument
- Domestic gas usage fell by 27% and electricity by 14% during this period.
- Insulation (66%), lighting (18%) and heating (10%) accounted for main savings.
- Policy evaluations conducted using modelled estimates. How reliable are these results?

## ECONOMETRIC RESULTS

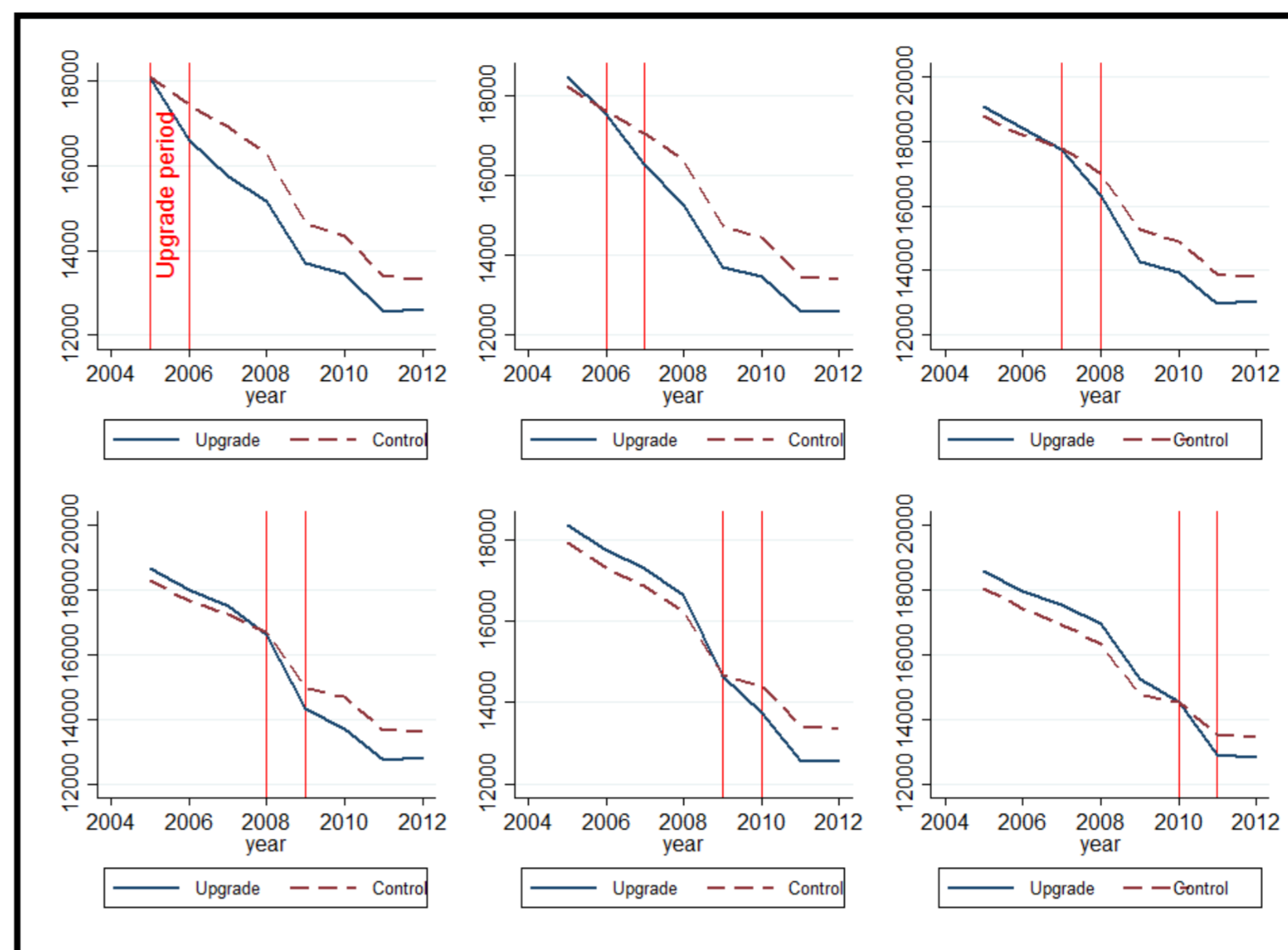


Fig 3. Gas consumption trend – Treatment vs Control group

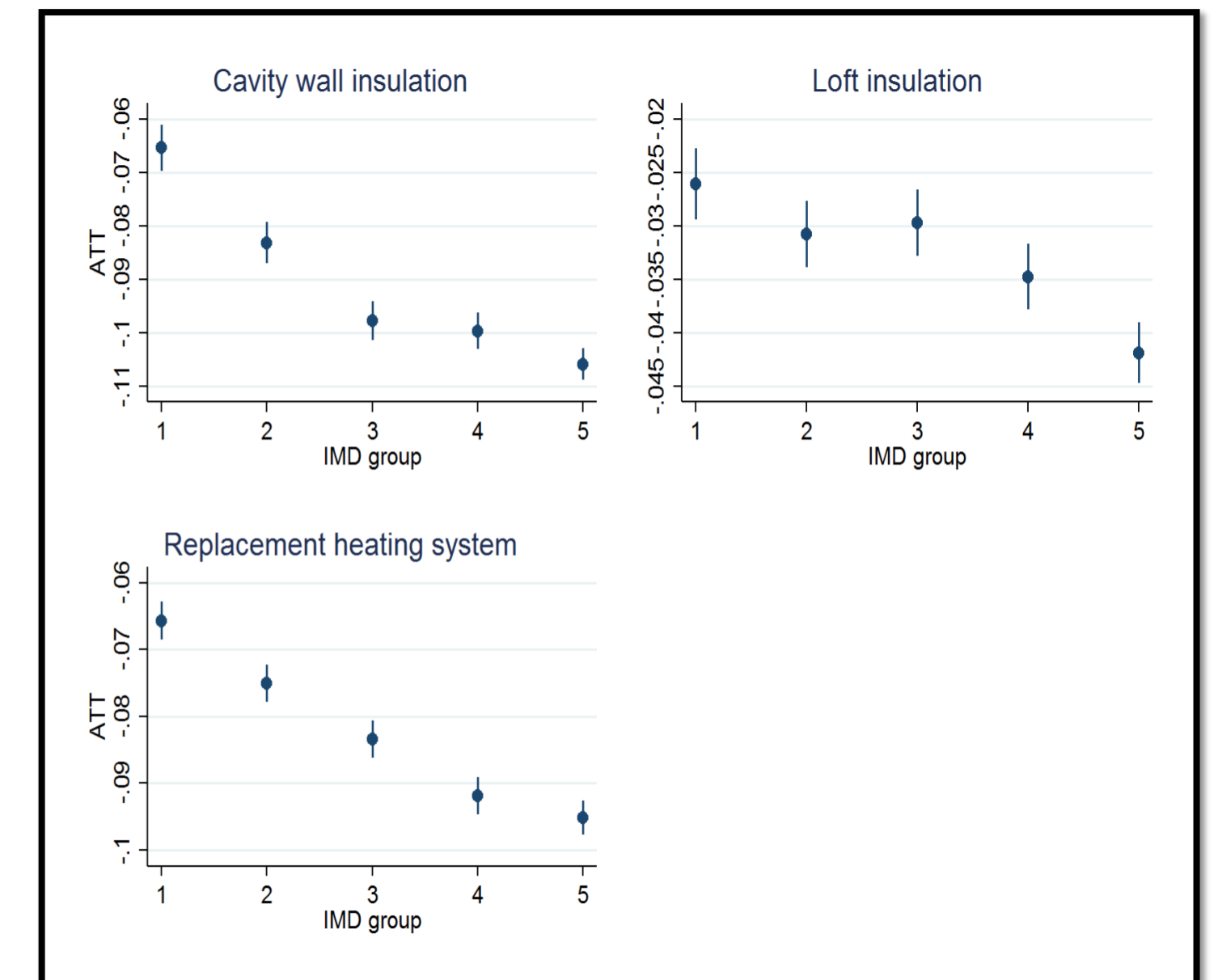


Fig 4. Savings by IMD (socioeconomic) group and measure

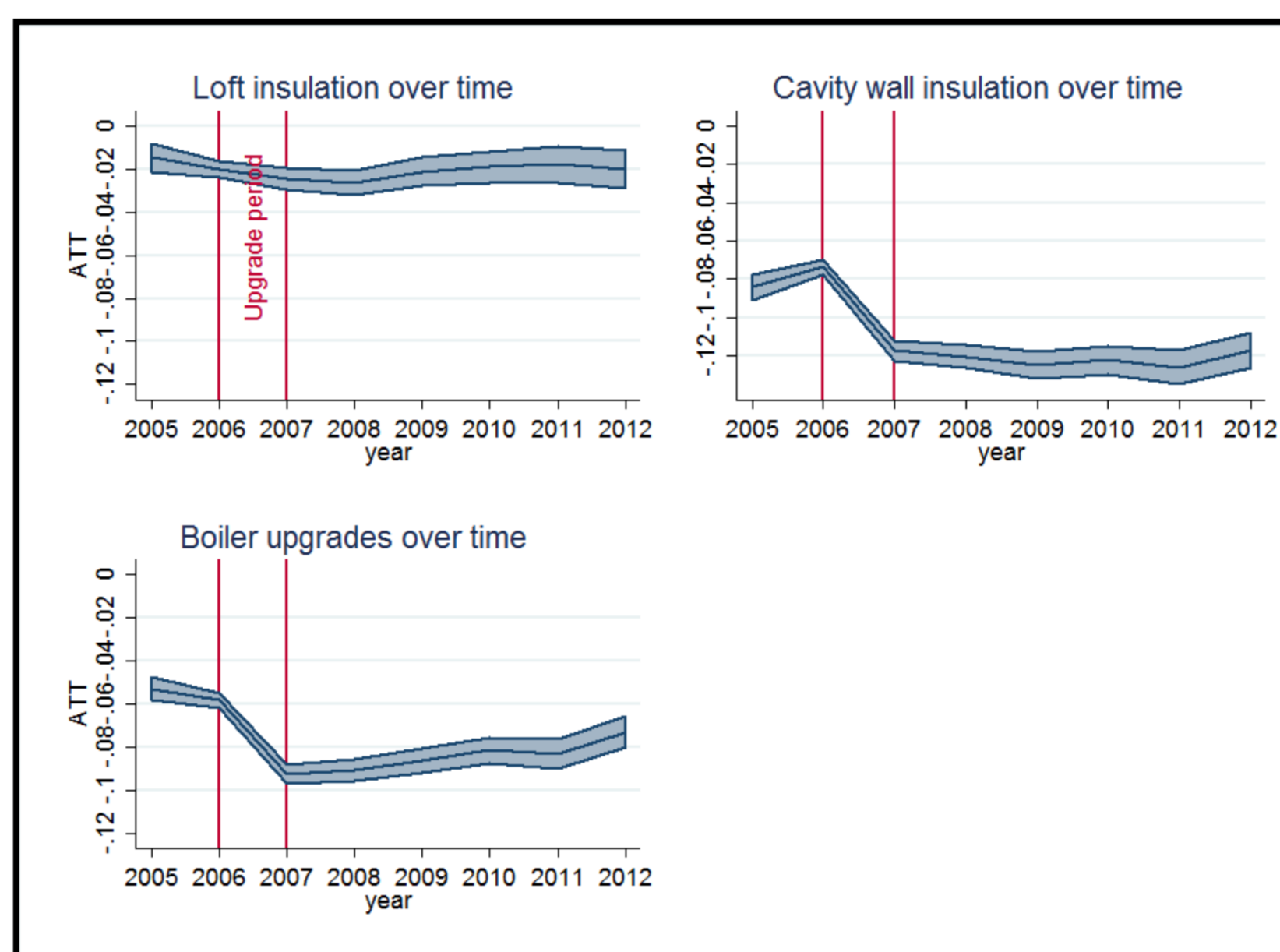


Fig 5. Energy savings over time

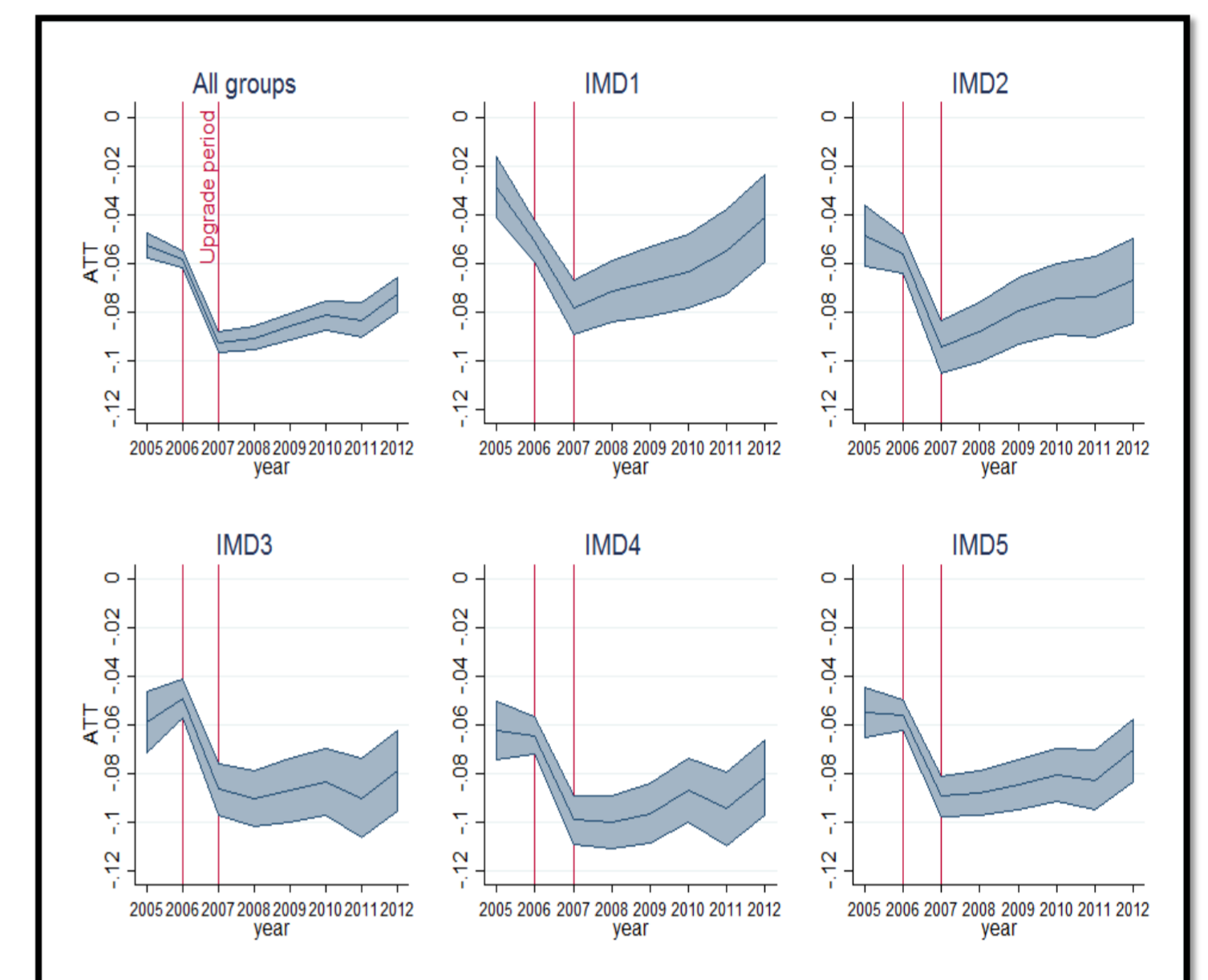


Fig 6. Boiler savings by IMD group

## COMPARISON WITH ENGINEERING MODELS



Table 2. Actual vs predicted savings

Measures installed	SAP predicted (kWh)	Actual (kWh)	% predicted
Cavity wall	5153	1278	25%
Loft insulation	2703	384	14%
Boiler	3588	1328	37%

## COST EFFECTIVENESS

- Calculate NPVs for range of cost estimates, price scenarios and discount rates
- Cavity wall and loft NPV - depends on discount rates and future prices
- Boiler NPV - depends on expected lifetime and cost assumptions (£700-£6000!!)

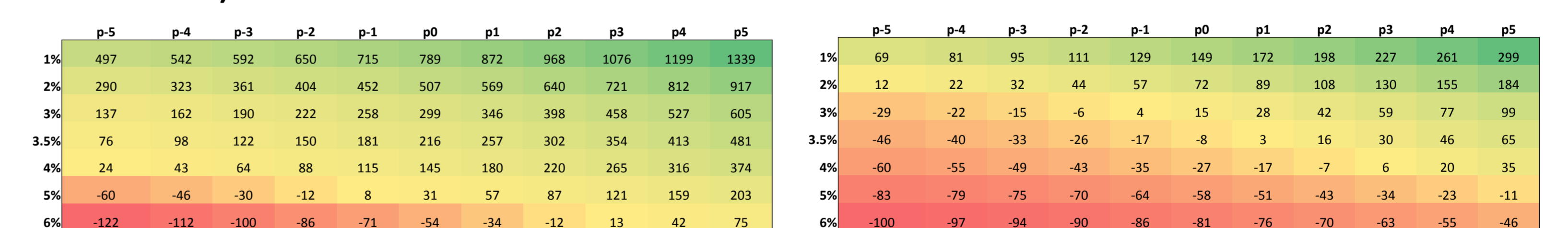


Fig 7 & 8. NPV of cavity and loft insulation for various price forecasts and discount rates

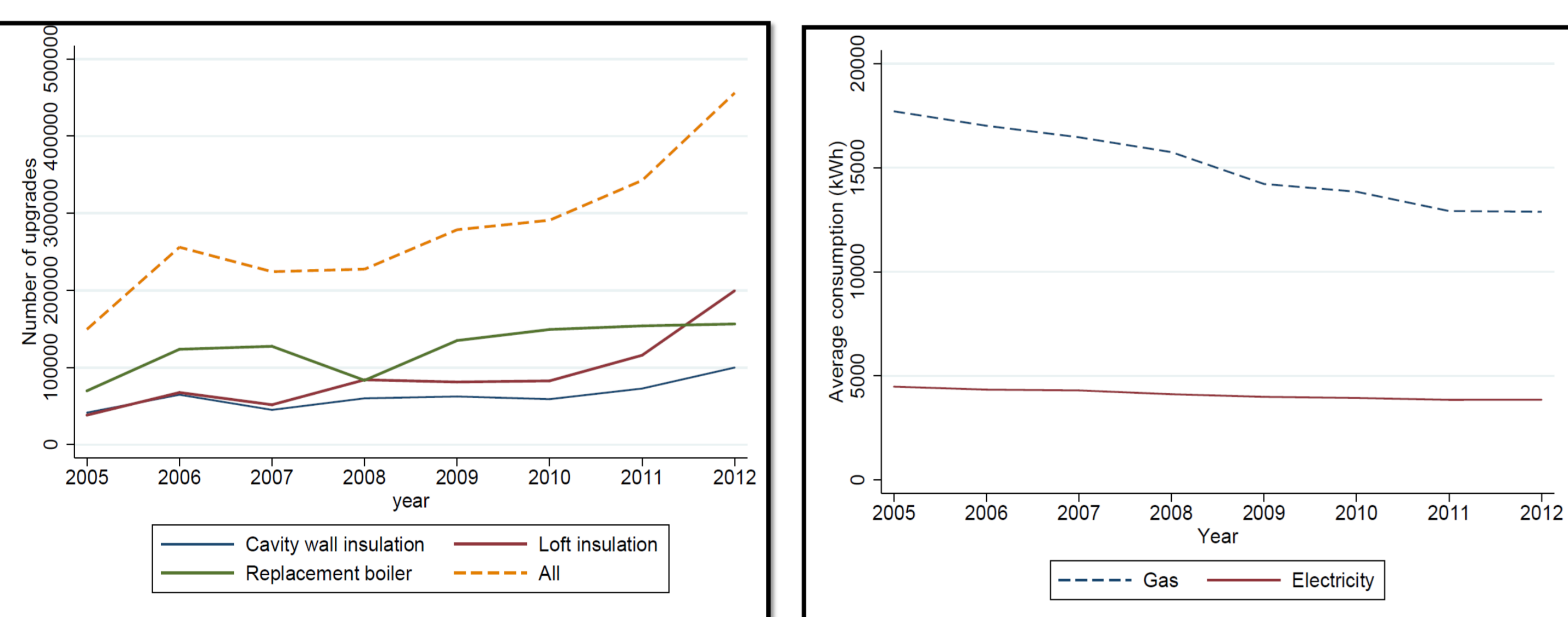


Fig 1 & 2. Measures installed and energy savings (2005-2012)

## EMPIRICAL APPROACH & DATA

- Database of 4 million households over 8 years
- Statistical matching and panel econometric estimations to mitigate unobserved heterogeneity and selection into government schemes
- Population of supplier TWC schemes – mitigate “site selection bias” (Allcott, 2015)

Table 1: National Energy Efficiency Data Framework (NEED)

Variable type	Source
Energy efficiency measures	HEED/Ofgem/DECC
Energy consumption	Energy Suppliers
Property attributes	V.O.A.
Household characteristics	Experian

Table 3. Cost per tonne of CO2 removed

Measures installed	Total Savings (kg)	Total Savings (tonnes)	Cost (£)	£/tonne of CO2
Cavity wall insulation	9608	10	312	33
Loft insulation	3178	3	152	48
Replacement boiler	3334	3	200	60

## SUMMARY

- Large gap between predicted and actual savings – policy evaluations need to use ex-post data
- Savings much larger for higher income households
- Measures still broadly NPV positive
- Costs above typical estimates of SCC
- High level of uncertainty – costs, energy prices, long term performance

## ACKNOWLEDGEMENTS

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